

SENIOR ASSOCIATE FOR GOVERNMENT AFFAIRS, ARGENTINA

MCKINSEY.ORG

SUSTAINABLE COMMUNITIES: RETHINKING RECYCLING

Are you passionate about sustainability and interested in working on social and environmental impact? We are hiring Senior Associate for McKinsey.org's Rethinking Recycling initiative in Argentina. This is a unique opportunity to be part of building the McKinsey.org flagship program.

ORGANIZATION AND PROGRAM PROFILE

McKinsey.org is an independent non-profit organization founded by McKinsey & Company in January 2018 with the goal of making a lasting and substantial impact on complex social challenges. Our first initiative, Rethinking Recycling, aims to dramatically improve recycling systems in cities around the world to be economically sustainable, socially inclusive, and environmentally beneficial, thereby accelerating the transition to a circular economy. We focus particularly on dry recyclables (plastics, glass, metals, cardboard, paper, etc.) and organic recyclables (food and garden waste) in the post-consumer waste stream, which together drive much of the waste pollution crisis and its contribution to local pollution and global climate change.

Our program has three main components aimed at overcoming the vicious circle of poor supply and inadequate demand for recycled material that affects most cities today:

1. We improve the supply of recyclable waste at source through better design based on behavioral change strategies and collection systems.
2. We create community-based recycling systems that drive profitability and ethical operations in the sorting, logistics and processing of recyclable waste.
3. We work to stabilize demand for recycled materials and improve prices by streamlining and bringing transparency to the entire recycling value chain.

Our goal is to create a model of waste management that is rapidly replicable for cities around the world to adopt.

We currently have pilot programs in Argentina and Indonesia. We have full-time teams in both locations, as well as community, government, expert NGO and corporate partners who amplify our impact.

In Argentina, we have been conducting a proof-of-concept in the most emblematic informal settlement in the city of Buenos Aires, Barrio 31, where we have achieved recycling and community participation rates higher than any other similar neighborhood and many other cities in Argentina and Latin America. Building on our impact from Barrio 31, we are now expanding our program to demonstrate the business case and community benefit of a recycling system at the scale of a full municipality.

We have selected the municipality of Olavarría, in the Province of Buenos Aires, to pilot our full value chain approach: working with the municipal government, the local recycling cooperative, and community leaders to maximize material recovery upstream, and working with local and regional value chain players to test market innovations to stabilize supply chains and improve pricing. To read more about our work or watch a video of the program in Argentina: <http://www.mckinsey.org>.

POSITION DESCRIPTION

We are looking for a passionate, high-performing individual to join a collaborative program team of McKinsey.org colleagues in Argentina. The Government Affairs Senior Associate will be based in our new location, Olavarría.

Responsibilities will include:

- Local stakeholder engagement: ensure the overall social and economic sustainability of the project by engaging with a variety of local stakeholders, including local industries, community leaders and associations and informal sector actors; understand and communicate with different audiences, expressing clear messages and articulating workable conclusions; generate community support and partnerships to enable the delivery of the program.
- Stakeholder meeting preparation, facilitation and synthesis: prepare workable, high-quality program syntheses for meetings with senior key stakeholders, including memos and presentations.
- Regulation and policy understanding: map national and local waste regulation, assess and deliver policy insights to support our recycling program and lead the process to enable them
- Business case analysis: develop a deep understanding of the waste management system, including sources of revenues and costs, identifying major drivers to allow for a sustainable business case.
- Capture and codify learnings: standardize and document best practices learned from this program to ensure replicability and scalability.

Qualifications

We are looking for candidates with public sector and management experience to oversee the implementation of the government and stakeholder workstream, reporting directly to the Program Manager in Argentina.

Background should include:

- Minimum 5 years of work experience, with a mix of public and private sector
- Preferred experience managing teams for complex implementation projects with various stakeholders
- Professional fluency in Spanish and English (both written and oral)
- Availability to relocate to the new program location in Olavarría, Argentina
- History of establishing credibility with a wide range of stakeholders
- Demonstrated conceptual and analytical problem-solving skills (e.g., distilling insights from interviews)
- Experience in relevant issues (e.g., municipal service operations, community participation)
- We prefer candidates with:
 - Relevant work experience with business leaders and governments
 - Work experience and/or degree in related fields (e.g., public administration)
 - Knowledge and/or professional experience on how the national, provincial, and local governments are structured and work in Argentina, particularly in the sustainability field
 - Track record of making change happen
- More details:
 - This position will be based full time in Olavarría, Argentina
 - We offer competitive compensation

- We are an equal opportunity employer

TO APPLY

Send a cover letter and a CV to jobsargentina@mckinsey.org with the subject "Application – Government Affairs Senior Associate ". Applications will be accepted on a rolling basis through September 14, 2020.