

**INDONESIA DEMAND-SIDE PROJECT LEAD
MCKINSEY.ORG
SUSTAINABLE COMMUNITIES: RETHINKING RECYCLING**

Are you passionate about sustainability, fluent in Bahasa Indonesia, and interested in living in Bali to work in social and environmental impact? We are hiring a Demand-Side Project Lead for McKinsey.org's Rethinking Recycling initiative in Indonesia. This is a unique opportunity to help build McKinsey.org's flagship program.

ORGANIZATION AND PROGRAM PROFILE

[McKinsey.org](http://www.mckinsey.org) is an independent non-profit founded by McKinsey & Company in January 2018 to have lasting and substantial impact on complex social challenges. Our first initiative, Rethinking Recycling, aims to dramatically improve recycling systems in cities around the world so that they are truly economically sustainable, socially inclusive, and environmentally beneficial – thus accelerating the transition to a zero-waste, circular economy. We focus particularly on plastics and organics (food and garden waste) in the post-consumer waste stream, which together drive much of the waste pollution crisis and its contribution to local pollution and global climate change.

Our program has three major components, aimed at overcoming the vicious cycle of poor supply and inadequate demand for recycled material that plagues most cities today:

1. We improve supply of recyclable waste at the source through better design of collection systems and behavioral nudges.
2. We build community recycling systems that drive cost efficiency and ethical operations in sorting, logistics, and processing of recyclable waste.
3. We work to stabilize recycling demand and unlock better pricing by streamlining and bringing transparency to the full recycling value chain.

Our goal is to create a rapidly replicable model for managing waste that cities around the world will adopt.

We currently have pilot programs in two locations: Buenos Aires, Argentina and Bali, Indonesia. We have full-time program teams in both locations, as well as community, government, expert NGO, and corporate partners that amplify our impact.

In Indonesia, on the supply and community side, we have been piloting our proof-of-concept in a community recycling program in one Desa (village) in Denpasar, and now aim to scale up this approach across Bali and eventually Indonesia. On the demand side, we are partnering with PRAISE, a consortium of six consumer goods companies – Coca-Cola, Danone, Indofood, Nestlé, Tetra Pak, and Unilever – to develop mechanisms for channeling purchasing commitments into stabilizing markets for recycled material.

Read more about our work and see a video of our program on our website: <http://www.mckinsey.org>.

POSITION DESCRIPTION

We are looking for a passionate, high-performing individual to join a collaborative program team of McKinsey.org colleagues, external staff, and local partners as Demand-Side Project Lead for Indonesia. He or she will coordinate our demand-side consortium in Indonesia, working with representatives from consumer brand companies, recyclers, associations and other industry stakeholders to co-create and pilot solutions to unlock the recycling market in Indonesia. These solutions will likely leverage digital technology (e.g., to ensure traceability as material moves through the recycling value chain) and financial innovation (e.g., credit systems to enable non-traditional investment in recycling infrastructure).

QUALIFICATIONS

- Native or professional fluency in Bahasa Indonesia and fluency in English
- Indonesian national willing to be based in southern Bali (*See work permit note below*)
- 5+ years' experience managing teams to deliver complex implementation projects with diverse stakeholders
- Passion for solving complex social challenges through market-based innovations
- Track record of establishing trust and credibility with senior corporate leaders
- Track record of delivering engaging, productive workshops for industry stakeholders
- Demonstrated aptitude in conceptual and analytical problem solving (e.g., distilling themes from interviews, identifying important patterns/discrepancies in data)
- We prefer candidates with:
 - Experience in agile development of digital products and human-centered design
 - Experience in relevant industry topics (e.g., manufacturing procurement, corporate sustainability, financial innovation for economic development)

Further details:

- This position will be based full-time in Denpasar, Bali. **Note: We are unable to sponsor work permits** for this position at this time – it is only open to Indonesian nationals
- We offer competitive compensation
- We are an equal opportunity employer

TO APPLY

Please send a cover letter and CV to jobs@mckinsey.org with the subject "Application – Indonesia Demand-Side Project Lead."